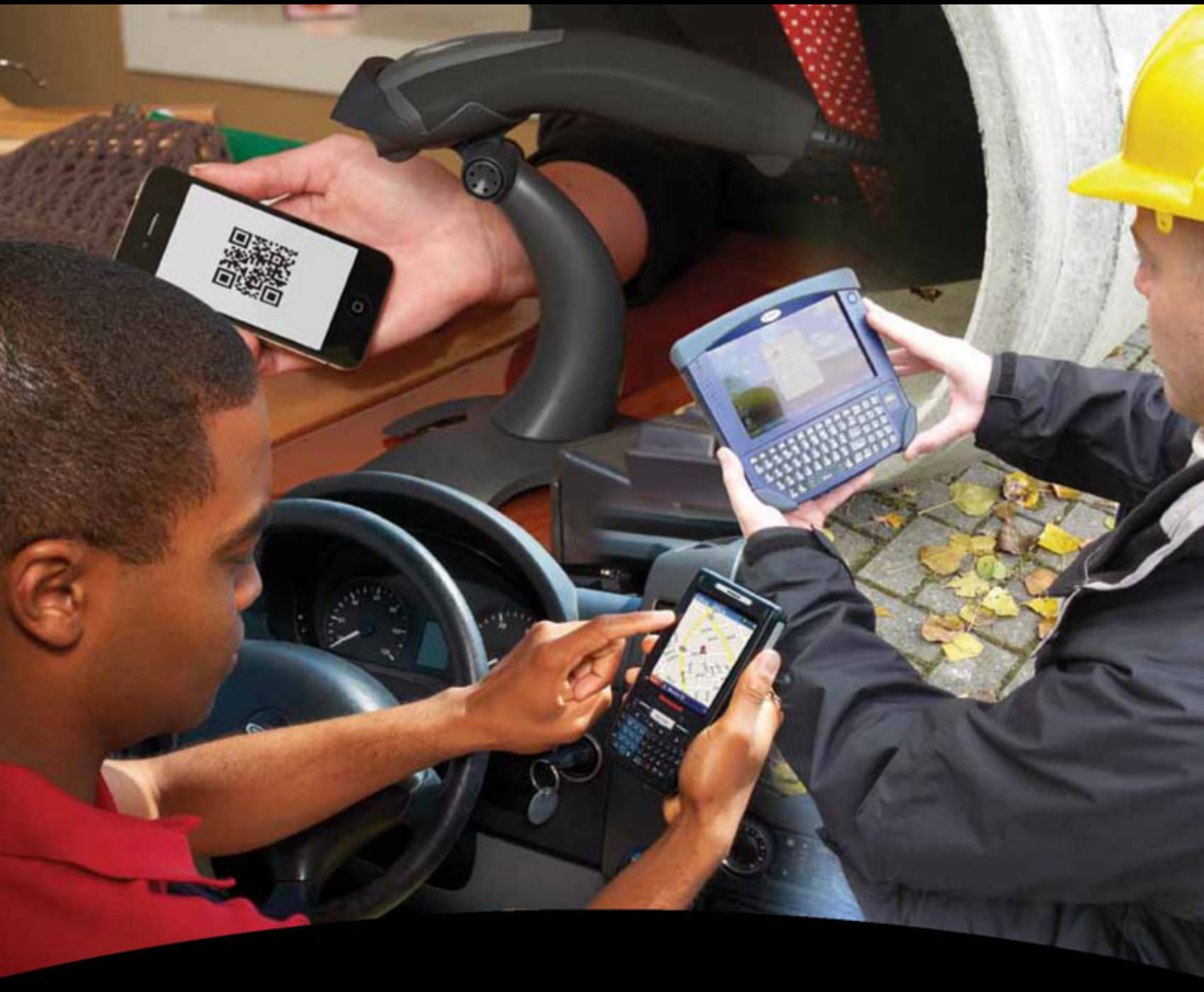


Honeywell EMEA Pricebook



**Solutions that
Enable Productivity**

Honeywell

Honeywell Sales Policy Summary

The Honeywell Sales Order Policy is a reference guide within the price book as it relates to common definitions, terms and conditions.

Where existing signed contracts or order acknowledgements stipulate different terms and conditions, those documents preside.

Part numbers, or SKUs, are categorized by one of the four groups:

- **Stocking:** products have high sales run-rate, distributors should be stocking these
- **Standard:** products have moderate sales run-rate, discretion left to distributors on whether to stock
- **Non-Standard:** products are primarily project-based, discretion left to distributors on whether to stock
- **Custom:** products are unique to specific customers and only for sale to the identified customer

Ordering policies for each of the four categories are described below:

	Stocking	Standard	Non-Standard	Custom	Software
All SKUs					
Returnable	Yes	Yes	Non-returnable	Non-returnable	Non-returnable
Order Cancellation	+30 day notice	+30 day notice	Non-cancellable	Non-cancellable	Yes
Lead Time	15 days	30 days	30 days	Call for Quote	2 days
Scanning SKUs					
Min Order Quantity	Master Carton*	1 unit	1 unit		
Max Order Quantity	500 units	200 units	200 units	Call for Quote	
Mobility SKUs					
Min Order Quantity	10 units	1 unit	1 unit		
Max Order Quantity	100 units	50 units	50 units	Call for Quote	
All orders must meet the net minimum order value of \$1,500 or local currency equivalent.					
<ul style="list-style-type: none"> ● Lead times begin upon HSM receipt of PO and end upon shipment from HSM facility. ● All days are provided in business days (5 days = 1 calendar week). ● All returns are subject to the terms and conditions set forth by Honeywells Stock Rotation Policy. ● Order multiples must also be in master carton intervals for stocking scanning SKUs. ● Lead times apply only to order sizes less than the Max SKU Quantity. Call for lead time if quantity exceeds. 					

Customization Category	Product Family	Initial Quantity	Requirements	Minimum Reorder Qty	per Release
Custom SKUs					
Hardware Configuration (Defaults, firmware, kitting, labels, etc)	All Products	250 units - Year 1		50 units, OR Specified in custom SKU terms & conditions	
Hardware Modification (housings, overlays, keypads, PCBs, etc)	All Products	1000 units - Year 1		Specified in custom SKU terms & conditions	
New Cable	Cables	100 units - Year 1		100 units, OR Specified in custom SKU terms & conditions	
<ul style="list-style-type: none"> ● Initial quantity requirements do not include quantities required for pilot test and acceptance by the customer. EWR must be submitted to develop a new Custom SKU. ● Minimum reorder quantities are reflective of Honeywells minimum order quantities with our suppliers and will vary based on level of customization. 					

Price Adjustments: Eligible price protection credit claims must be submitted in writing to Honeywell within thirty (30) days of the effective date of the pricing change. Eligible products must be current and saleable and claims must include a SKU inventory list specifying the number of units affected by the price decrease.

Honeywell Scanning & Mobility is a leading manufacturer of high-performance image- and laser-based data collection hardware, including rugged mobile computers and bar code scanners. Our product portfolio is one of the broadest in the AIDC industry, providing you with solutions for vertical markets such as retail; healthcare; and transportation and logistics. We complement our innovative products with advanced software, service and professional solutions that enable customers to effectively manage data and assets. Honeywell products are sold worldwide through a network of distributor and reseller partners. For more information, please visit www.honeywellaidc.com.

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Supply Chain - Thor™ VM2

Hardware - CE 6.0 Indoor Display Order dock (VM1001VMCRADLE) separately

SKU	SKU Type	SKU Description
VM2C1A1A1AET01A	Preorder	802.11a/b/g / Int WLAN Antenna Connections / CE 6.0 / ETSI
VM2C1A1A1AET0AA	Preorder	802.11a/b/g / Int WLAN Antenna Connections / CE 6.0 / RFTerm / ETSI
VM2C1A1A1BET01A	Preorder	802.11a/b/g / Ext WLAN Antenna Connections / CE 6.0 / ETSI
VM2C1A1A1BET0AA	Preorder	802.11a/b/g / Ext WLAN Antenna Connections / CE 6.0 / RFTerm / ETSI
VM2C1A1A2AET01A	Preorder	802.11a/b/g / GSM & CDMA for data / GPS / Int WLAN Antenna Connections / CE 6.0 / ETSI
VM2C1A1A2AET0AA	Preorder	802.11a/b/g / GSM & CDMA for data / GPS / Int WLAN Antenna Connections / CE 6.0 / RFTerm / ETSI
VM2C1A1A2BET01A	Preorder	802.11a/b/g / GSM & CDMA for data / GPS / Ext WLAN Antenna Connections / CE 6.0 / ETSI
VM2C1A1A2BET0AA	Preorder	802.11a/b/g / GSM & CDMA for data / GPS / Ext WLAN Antenna Connections / CE 6.0 / RFTerm / ETSI

Hardware - WES 2009 Indoor Display Order dock (VM1001VMCRADLE) separately

SKU	SKU Type	SKU Description
VM2W2A1A1AET01A	Preorder	802.11a/b/g/n / Int WLAN Antenna Connections / 4GB Flash / WES 2009 / ETSI
VM2W2A1A1AET0AA	Preorder	802.11a/b/g/n / Int WLAN Antenna Connections / 4GB Flash / WES 2009 / RFTerm / ETSI
VM2W2A1A1BET01A	Preorder	802.11a/b/g/n / Ext WLAN Antenna Connections / 4GB Flash / WES 2009 / ETSI
VM2W2A1A1BET0AA	Preorder	802.11a/b/g/n / Ext WLAN Antenna Connections / 4GB Flash / WES 2009 / RFTerm / ETSI
VM2W2A1A2AET01A	Preorder	802.11a/b/g/n / GSM & CDMA for data / GPS / Int WLAN Antenna Connections / 4GB Flash / WES 2009 / ETSI
VM2W2A1A2AET0AA	Preorder	802.11a/b/g/n / GSM & CDMA for data / GPS / Int WLAN Antenna Connections / 4GB Flash / WES 2009 / RFTerm / ETSI
VM2W2A1A2BET01A	Preorder	802.11a/b/g/n / GSM & CDMA for data / GPS / Ext WLAN Antenna Connections / 4GB Flash / WES 2009 / ETSI
VM2W2A1A2BET0AA	Preorder	802.11a/b/g/n / GSM & CDMA for data / GPS / Ext WLAN Antenna Connections / 4GB Flash / WES 2009 / RFTerm / ETSI
VM2W2B1A1AET01A	Preorder	802.11a/b/g/n / Int WLAN Antenna Connections / 8GB Flash / WES 2009 / ETSI
VM2W2B1A1AET0AA	Preorder	802.11a/b/g/n / Int WLAN Antenna Connections / 8GB Flash / WES 2009 / RFTerm / ETSI
VM2W2B1A1BET01A	Preorder	802.11a/b/g/n / Ext WLAN Antenna Connections / 8GB Flash / WES 2009 / ETSI
VM2W2B1A1BET0AA	Preorder	802.11a/b/g/n / Ext WLAN Antenna Connections / 8GB Flash / WES 2009 / RFTerm / ETSI
VM2W2B1A2AET01A	Preorder	802.11a/b/g/n / GSM & CDMA for data / GPS / Int WLAN Antenna Connections / 8GB Flash / WES 2009 / ETSI
VM2W2B1A2AET0AA	Preorder	802.11a/b/g/n / GSM & CDMA for data / GPS / Int WLAN Antenna Connections / 8GB Flash / WES 2009 / RFTerm / ETSI
VM2W2B1A2BET01A	Preorder	802.11a/b/g/n / GSM & CDMA for data / GPS / Ext WLAN Antenna Connections / 8GB Flash / WES 2009 / ETSI
VM2W2B1A2BET0AA	Preorder	802.11a/b/g/n / GSM & CDMA for data / GPS / Ext WLAN Antenna Connections / 8GB Flash / WES 2009 / RFTerm / ETSI

Global Services - Service Contracts (Price if service purchased within 30 days of product shipment. Price is per unit per year, except for packages noted as 3 year or 5 year - those are per unit for the term.)

SKU	SKU Type	SKU Description
SPC3VM2	Preorder	Thor VM2, 3-Day Turnaround, Comprehensive Coverage, 3-Year Term
SPC5VM2	Preorder	Thor VM2, 3-Day Turnaround, Comprehensive Coverage, 5-Year Term

Global Services - Post Sale Service Contracts - Price is per unit per year & requires a minimum of 3 year contract, unless renewing an existing contract. Must be purchased for the entire fleet of devices. Devices covered must be in good working condition prior to purchase.

SKU	SKU Type	SKU Description
SPC1VM2	Preorder	Thor VM2, 3-Day Turnaround, Comprehensive Coverage, 1-Year Term
SPCRVM2	Preorder	Thor VM2, 3-Day Turnaround, Comprehensive Coverage, Renewal, 1-Year Term

Accessories - Misc

SKU	SKU Type	SKU Description
VM1510STYLUS	Standard	STYLUS KIT WITH TETHERS, 5 PACK
VM2512LCDFILM	Preorder	Removable touch screen protective film for VM2, anti-glare, 10 pack
VM2530FRONTPNL	Preorder	VM2 Replacement Front Panel, includes touchscreen and keys
VM2W601RECOV	Preorder	VM2 WES 2009 Recovery DVD - English
VM2W602RECOV	Preorder	VM2 WES 2009 Recovery DVD - Traditional Chinese
VM2W603RECOV	Preorder	VM2 WES 2009 Recovery DVD - Simplified Chinese
VM2W604RECOV	Preorder	VM2 WES 2009 Recovery DVD - Japanese
VM2W605RECOV	Preorder	VM2 WES 2009 Recovery DVD - Korean
VM2W606RECOV	Preorder	VM2 WES 2009 Recovery DVD - French
VM2W607RECOV	Preorder	VM2 WES 2009 Recovery DVD - Spanish
VM2W608RECOV	Preorder	VM2 WES 2009 Recovery DVD - German
VM2W609RECOV	Preorder	VM2 WES 2009 Recovery DVD - Thai
VX89351PWRSPLY	Standard	SCREEN BLANKING SWITCH BOX, UNIVERSAL

Accessories - Interface cables

SKU	SKU Type	SKU Description
VM1052CABLE	Standard	USB Y CABLE - 39 MALE TO USB TYPE A PLUG 6 FT (1.8m) HOST AND USB TYPE A SOCKET 0.5 FT (0.15m) CLIENT
VM1060CABLE	Standard	AUDIO ADAPTER CABLE, 6 inches (15cm) D15 TO 4 PIN QUICK DISCONNECT CONNECTOR.
VM1079CABLE	Standard	CANBUS Y CABLE - D15 TO 9 PIN F SAE J1939 (DEUTSCH) AND 9 PIN M SAE J1939 (DEUTSCH), 6 FT (1.8m)

Accessories - Cradles

SKU	SKU Type	SKU Description
VM1001VMCRADLE	Standard	DOCK WITH INTEGRAL POWER SUPPLY, 10 TO 60 VDC, DC POWER CABLE INCLUDED

Accessories - Power Supplies

SKU	SKU Type	SKU Description
9000091CABLE	Standard	AC POWER CABLE, C14 TYPE, DENMARK 3-PIN
9000092CABLE	Standard	AC POWER CABLE, C14 TYPE, ITALY 3-PIN
9000093CABLE	Standard	AC POWER CABLE, C14 TYPE, SWITZERLAND 3-PIN
9000094CABLE	Standard	AC POWER CABLE, C14 TYPE, BRITISH 3-BLADE
9000097CABLE	Non standard	AC POWER CABLE, C14 TYPE, AUSTRALIA
9000A066CBLPWRAC	Stocking	AC POWER CABLE, C14 TYPE, NORTH AMERICA
VM1054CABLE	Standard	DC POWER CABLE (SPARE), one cable is included with each dock
VM1078CABLE	Standard	POWER CABLE ADAPTER FOR AC POWER SUPPLY, required for VM1301PWRSPLY or VM1302PWRSPLY
VM1302PWRSPLY	Standard	AC/DC POWER SUPPLY, (C14 TYPE POWER CORD REQUIRED)
VM1376BATTERY	Standard	REPLACEMENT UPS BATTERY
VX89303PWRSPLY	Standard	POWER SUPPLY, DC/DC 50-150V TRUCKS, 60W

Accessories - Antennas

SKU	SKU Type	SKU Description
VM1277ANTENNA	Standard	REMOTE 802.11 DUAL BAND ANTENNA KIT 15 FT (4.6M), includes antenna, cable, flat bracket and right angle bracket
VM1278ANTENNA	Standard	Mobile WWAN 7-band Antenna Kit, 14ft (4M), magnetic mount
VM1279ANTENNA	Standard	Mobile WWAN 7-band Antenna Kit, 14ft (4M), adhesive mount
VM1288ANTENNA	Standard	GPS Antenna Kit, 14ft (4M), adhesive and magnetic mount
VM2276ANTENNA	Preorder	VM2 Dual Band WLAN Whip Antenna - attaches directly to computer

Accessories - Mounting

SKU	SKU Type	SKU Description
9000033PLATE	Non standard	RAM BALL MOUNTING BACKER PLATES (QTY 2) WITH NUTS AND BOLTS
VM1001BRKTKIT	Standard	RAM MOUNT KIT, ROUND BASE, SHORT ARM, 5 inches (128mm), BALL FOR VEHICLE DOCK REAR
VM1001RAMBALL	Standard	THOR DOCK BALL, D-SIZE, WITH MOUNTING HARDWARE, for spare docks, included in RAM mount kits
VM1002BRKTKIT	Standard	RAM MOUNT KIT, ROUND BASE, MEDIUM ARM, 8.5 inches (215mm), BALL FOR VEHICLE DOCK REAR
VM1003BRKTKIT	Standard	RAM MOUNT KIT, ROUND BASE, LONG ARM, 13 inches (330mm), BALL FOR VEHICLE DOCK REAR
VM1004BRKTKIT	Standard	RAM MOUNT KIT, FLAT CLAMP BASE, SHORT ARM, 5 inches (128mm), BALL FOR VEHICLE DOCK REAR
VM1005BRKTKIT	Standard	RAM MOUNT KIT, FLAT CLAMP BASE, MEDIUM ARM, 8.5 inches (215mm), BALL FOR VEHICLE DOCK REAR
VM1006BRKTKIT	Standard	RAM MOUNT KIT, FLAT CLAMP BASE, LONG ARM, 13 inches (330mm), BALL FOR VEHICLE DOCK REAR
VM1007BRKTKIT	Standard	RAM MOUNT KIT, PLATE BASE, SHORT ARM, 5 inches (128mm), BALL FOR VEHICLE DOCK REAR
VM1008BRKTKIT	Standard	RAM MOUNT KIT, PLATE BASE, MEDIUM ARM, 8.5 inches (215mm), BALL FOR VEHICLE DOCK REAR
VM1009BRKTKIT	Standard	RAM MOUNT KIT, PLATE BASE, LONG ARM, 13 inches (330mm), BALL FOR VEHICLE DOCK REAR
VM1010BRKTKIT	Standard	Thor U-Bracket mount kit, includes U-Bracket, Adapter Bracket and hardware
VM2011BRKTKIT	Preorder	VM2 RAM mount kit for keyboard & computer, round base, short arm 5? (128 mm), ball for vehicle dock rear, keyboard mount
VM2012BRKTKIT	Preorder	VM2 RAM mount kit for keyboard & computer, round base, medium arm, 8.5? (215 mm), ball for vehicle dock rear, keyboard mount
VM2013BRKTKIT	Preorder	VM2 RAM mount kit for keyboard & computer, round base, long arm, 13? (330 mm), ball for vehicle dock rear, keyboard mount
VM2014BRKTKIT	Preorder	VM2 RAM mount kit for keyboard & computer, flat clamp base, short arm 5? (128 mm) ball for vehicle dock rear, keyboard mount
VM2015BRKTKIT	Preorder	VM2 RAM mount kit for keyboard & computer, flat clamp base, medium arm 215 mm (8.5?), D ball for dock rear, keyboard mount
VM2016BRKTKIT	Preorder	VM2 RAM mount kit for keyboard & computer, flat clamp base, long arm 330 mm (13?), D ball for dock rear, keyboard mount
VM2017BRKTKIT	Preorder	VM2 RAM mount kit for keyboard & computer, plate base, short arm, 5? (128 mm), ball for vehicle dock rear, keyboard mount
VM2018BRKTKIT	Preorder	VM2 RAM mount kit for keyboard & computer, plate base, medium arm 8.5? (215 mm), ball for vehicle dock rear, keyboard mount
VM2019BRKTKIT	Preorder	VM2 RAM mount kit for keyboard & computer, plate base, long arm 13? (330 mm), ball for vehicle dock rear, keyboard mount
VX89531PLATE	Standard	RAM METAL TABLE STAND PLATE, NO BALL INCLUDED
VX89535PLATE	Standard	PLATE, TRUCK SIDE FOR 1 D-SIZE 2.25 BALL, NO BALL INCLUDED
VX89A030RAMBALL	Standard	BALL D-SIZE 2.25, ROUND 3.68 BASE
VX89A031RAMBALL	Standard	BALL D-SIZE 2.25, FLAT 2.5 CLAMP BASE
VX89A032RAMBALL	Standard	BALL D-SIZE 2.25, 4.75 SQUARE BASE

VX89A033RAMBALL	Standard	BALL D-SIZE 2.25, CLAMP BASE FOR 1.25 TO 1.875 PIPE MOUNT
VX89A040RAMBALL	Standard	BALL D-SIZE 2.25, CLAMP BASE FOR 2 TO 2.5 PIPE MOUNT
VX89A501RAMARM	Standard	RAM MEDIUM ARM, 215mm (8.5 inches) FOR D-SIZE 2.25 BALLS
VX89A502RAMARM	Standard	RAM SHORT ARM, 128mm (5 inches) FOR D-SIZE 2.25 BALLS
VX89A503RAMARM	Standard	RAM LONG ARM, 330mm (13 inches) FOR D-SIZE 2.25 BALLS

Software - Software

SKU	SKU Type	SKU Description
11201 MY-T-SOFT	Preorder	On Screen soft keyboard application on CD-ROM with software activation key

Note: Global Services contracts availability varies per region. Services such as Service Made Simple (SMS) are available in the EU, USA & Canada. For countries outside of the EU, USA & Canada, please contract a Honeywell representative to confirm availability.

Prices are recommended resell prices only. HSM Distributors and Partners are free to define their own prices.

Honeywell official pricelist is the one regularly updated and published on this site.

All prices are subject to change without notice and will be confirmed upon reception of orders.

For more information on our products:
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